



INTEGRATED BDS PACKAGES

- **SME Competitiveness**
- **Strengthening TSIs**

TOOLS

- Integral Diagnostic Tool for SMEs, CDE based on the FUNDES International Software package.
- Business Diagnostics (SNAPSHOT), ITC
- Business Strategy Development (COMPAS), ITC
- Gap Assessment for Strengthening TSIs, ITC
- Competency Based Collateral (Loan Com), ITC
- MLS-IPSCM, ITC
- Entrepreneurship Development (CEFE), CEFE Int.
- Intrapreneurship development , (CEFE), CEFE Int.
- Hybrid and Customized BDS packages, **aworks**

POSSIBLE AREA OF COLLABORATION

- Problem identification for SMEs prior to intervention; synergize with CDE
- Post identification SME competitiveness building based on unique positioning, synergize with CDE,
- Support local banks to consider LoanCom as an additional innovative lending mechanism for SMEs, ITC (EXIM Bank of India, Tunisia DB)
- Commercial based usage of these & other BDS packages listed above as desired for quick access.

Thank you!